

June 27, 2008

Dear Steve,

I don't think words can express just how thankful we are for all you've done to make our dream home a reality. We have finally settled into our new home and couldn't be any happier. Your exceptional professionalism was evident from the very start. However, what was most striking about The Mortgage Company was your ability to make all of our experiences personable and comfortable - especially for us as first time homebuyers. You took the time to fully explain answers to all of our questions, even the silly ones, with nothing but compassion and expertise. The fact that you so carefully listened to each of our needs, desires, and questions and analyzed all the fine details of our situation, was evidence that you truly valued us as clients. Buying your first home is a monumental experience, yet also very terrifying. Our experience with The Mortgage Company was much less scary because you earned our trust from the start, and we felt confident that you would do everything in our best interest. Thanks again for everything!

Sincerely,

Alexandra & Kyle DeLaba